H&M Group

Letter of recommendation

I, Klara Wistam, Jyoti Gogia's manager am writing to highly recommend Jyoti Gogia for their outstanding performance as a Business Expert within H&M, specializing in legal and fiscal compliance at the point of sale and checkout. Jyoti Gogia has consistently demonstrated professionalism, expertise, and dedication, making them an invaluable asset to our organization.

In their current role, Jyoti Gogia has successfully fulfilled the following responsibilities:

- Analyzing and implementing legal and fiscal compliance requirements for H&M Group worldwide, ensuring adherence to local laws in countries where H&M operates.
- Collaborating with cross-functional teams in H&M hubs worldwide to improve key performance indicators and facilitate successful initiatives.
- Managing stakeholders, liaising with government authorities and third-party vendors in countries such as Lithuania and France to uphold H&M's business values.
- Drafting, reviewing, and negotiating contracts to defend the company's rights and achieve optimal business outcomes.
- o Managing and mitigating business and legal risk for H&M Group.
- o Driving sustainability and digitization initiatives throughout for several projects.
- o Understanding customer and business needs to drive product design and improvements.
- Defining relevant metrics and success indicators, leveraging subject matter expertise to support product strategy.
- Ensuring high-quality delivery and exceptional customer experience by setting acceptance criteria.
- o Incorporating research, analysis, and insights into product requirements.
- Utilizing Agile software development practices as scrum master for efficient collaboration and continuous improvement.

Throughout their tenure, Jyoti Gogia has exhibited exemplary professionalism, leadership, and a strong work ethic. She possesses exceptional analytical and problem-solving skills, enabling them to navigate complex legal landscapes effectively. Jyoti Gogia is highly organized, detail-oriented, and consistently delivers high-quality work within tight deadlines.

Moreover, Jyoti Gogia excels in interpersonal communication and collaboration, building strong relationships with stakeholders at all levels. Jyoti proactively identifies opportunities for process improvement and demonstrate creativity in her approach.

In summary, Jyoti Gogia has made significant contributions to H&M, ensuring legal and fiscal compliance at the point of sale and checkout. Their expertise, achievements, and exemplary traits make them an invaluable asset to any organization.

I wholeheartedly recommend Jyoti Gogia for positions that align with their expertise, as I am confident she will surpass expectations and make a substantial impact. Feel free to contact me if you require further information.

Sincerely,

Klara Wistam (Product owner at POS Checkout)

1 le l'1100m.

.Gordon

Employer: Gordon Services AB (559016-9750)

Name: Jyoti Gogia

Date of Birth: 20 February 1993

LETTER OF RECCOMENDATION

During her tenure, Jyoti worked full-time as Head of Legal. Her the tasks included reviewing the company's legal structure and identifying risk areas.

Further, to produce proposals for applicable policy documents, contracts, contribute with her legal knowledge to the company's various departments and be helpful in the company formation in the UK.

The employee performed the tasks with great commitment and showed proof of his legal knowledge.

We wish her good luck and do not hesitate to get in touch, if you have any questions about Jyoti.

Mathias Malmlöf

Just 11. de 1

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Denmark April 1st 2019

Letter of Recommendation - Jyoti Gogia

It is my privilege to recommend Jyoti Gogia who served the role of Chief Legal Officer for my company, Salbæk Technology Group

During this time, I had the opportunity to work closely with her and can endorse her legal capabilities at any given time. We provide packaging solutions and services on a business to business basis worldwide. Considering this, many legal issues regarding corporate, commercial, transport and securities law have successfully been resolved by Jyoti. She possesses strong communication skills by being able to interact with clients in a number of different languages such as, English, Swedish, Danish and Spanish.

Jyoti's day-to-day tasks included, compiling legal writs, securing that the company's b2b transactions are in compliance with the law, procuring legal claims against businesses, advising on; contract/ insurance status; legal risk management and legal liabilities associated with different deals. She has been negotiating, writing and executing agreements on behalf of the company, conducting due diligence, working alongside other departments within the company and researching for the purpose of anticipating unique legal issues that could impact the company. Jyoti's research and negotiation skills are impeccable which she has demonstrated by successfully holding out of court mediation resolutions which has favoured the company immensely.

She is driven and analytical as confirmed by her credentials by way of receiving a Master's degree in commercial and company law at 23 years of age, alongside taking part in probono work.

For potential employers or clients seeking legal advice, I highly recommend Jyoti and trust that she will benefit any business or firm. Please feel free to contact me if you have any questions or require any further information regarding Jyoti.

Kind Regards,

Gunnar Salbæk gus@sal-tech.com 445-22603940

Gunnar B. Salbæk (CEO)

, Tel: +45 70272220,

Email: gus@sal-tech.com



ESPECIALISTAS EN COMERCIO EXTERIOR Avenida Diagonal, 508 4° 2° 08006 BARCELONA

> Telf: +34 93 217 37 46 Fax: +34 93 217 30 15

www.esa-partnersabogados.com

Letter of Recommendation - Jyoti Gogia

ESA & Partners International Law Firm, hereby confirms that Jyoti Gogia, born on 20th of February 1993, served as a legal trainee for us from 1st June 2018, up until 1st of August 2018.

Jyoti worked together with our Corporate and Commercial Law department, which gave her the opportunity to contribute to the day-to-day functions of a Multilingual Law Firm. ESA & Partners have strong relations with more than 30 partners whose Law Firms are based in Austria, France, Denmark, Belgium, USA, United Kingdom, Hungary, Poland, Czech Republic, Switzerland, Italy, Finland, Lithuania, Estonia and Greece. We advise and represent clients on topics revolving International Trade Law, Commercial Law, Corporate Law, International Litigation, Intellectual Property Rights and Finance Law. We achieve the best outcome for each case by communicating with our clients in their own language so as to represent them in Spain or abroad, depending on the choice of law.

The duties that Jyoti has performed during her traineeship have included; corresponding to our English-speaking clients using well-reasoned legal arguments, drafting, reviewing and negotiating legal contracts via email or over the phone. Further, she has carried out beneficial legal research for our team and formulated reports on EU and Spanish jurisprudence. When required, she handled administrative tasks such as maintaining files, assembled evidence before trials and liaised between different departments at our office. To gain first-hand insight of the juridical procedure in Spain, she visited court trials.

Jyoti is highly dedicated and possesses an exceptional eye-for-detail. In a short time, she has demonstrated her immense knowledge of Commercial and Company Law, which has benefited our team and clients. She has outstanding interpersonal-, research and writing skills which is evidenced by the manner in which she pragmatically negotiated with our clients.

Seeing Jyoti's capabilities and potential, it is my pleasure give her my absolute endorsement and I trust that she will prove to be a positive asset to any team. If you have any questions, please do not hesitate to contact me.

Kind Regards,

ESA & PARTNERS ABOGADOS & ECONOMISTAS

Especialistas en Comercio Exterior

www.esa-partnersabogadors.com-34 93 217 37 46 - Fax: +34 93 217 30 15

Solicitor

e-mail: esa-partners@icab.es

esa-partners@icab.cat



School of Law

Dean Professor Alan Page

To Whom It May Concern

18 May 2015

Dear Sir/Madam

Re LLM/Masters applications for Ms Jyoti Gogia

This is a reference for the above-named student in respect of her application to undertake a Masters in Law. I am the module organiser for the Company Law module Ms Gogia undertook in the 2014-15 academic year. This subject is taught in small group seminar sessions which put a premium on class discussion and extensive preparation. I found that Ms Gogia was invariably well-prepared, contributed well to class discussion and interacted well with her peers. Results for the module are pending at present, although students have already submitted a summative assignment worth 40% of final module grade and in which Ms Gogia produced a very accomplished piece (graded at an 'upper second' – the second highest classification after a 'first'). Overall, she was a pleasure to teach and I recommend her to you for further study in law.

Yours faithfully,

Wisam Abboud

Lecturer in English Law / w.abboud@dundee.ac.uk



12 May 2015

To Whom It May Concern:

Jyoti Gogia has informed me of her plans to apply for a Masters in law. In that connection, she has asked me for a reference. In my capacity as Lecturer at Dundee University, I have had the pleasure of teaching Ms Gogia and I supervised her fourth-year dissertation. My knowledge of Ms Gogia allows me to give her the following recommendation:

Ms Gogia is a good student who showed great aptitude and interest in the law. She was always well prepared and active in class and he researched her dissertation with diligence. She has an excellent proficiency in English and demonstrated a positive attitude and a willingness to engage with lecturers and fellow students.

Based on Ms Gogia's academic contributions, I would recommend her for any Masters programme. If her performance in my class is any indication of how she will succeed, Ms Gogia will be a positive addition to any programme.

Please do not hesitate to contact me with any queries you may have.

Yours sincerely,

Dr. Jacques Hartmann

Director of the LLM in International Law & Security

University of Dundee

School of Law

Email: j.hartmann@dundee.ac.uk

Tel: +44 (0) 1382 384887



Department of Business Law School of Economics and Management P.O. Box 7080, SE-220 07 Lund, Sweden

Phone: +46 (0)46 222 7902

Letter of Recommendation

I have the pleasure to presently have Jyoti Gogia as a student in the Master's Programme in European and International Trade and Tax law (60 credits) where I am the programme director. The programme provides an in-depth understanding of both the practical and theoretical aspects of trade and tax law within the EU as well as globally. It makes the students apt to work with various legal issues in international business operations, including the law regulating trade and taxation in general as well as more specific areas such as contract law, intellectual property law, competition law and investment law. The students will also increase their knowledge of sustainable trade policies, anti-corruption measures, artificial intelligence and the relevance of geopolitical changes in the world. The overall goal of the programme is to train students in the legal pluralism in European and international trade and tax law arising from globalisation.

Jyoti Gogia follows the trade law track in the programme and has so far studied EU and WTO law, international contract law and intellectual property law and trade. She has completed all the courses with high grades and has proved to be an ambitious student who is also engaged as a student representative. At present she follows a course in competition policy and corruption for which I am responsible.

Against this background, I consider Jyoti Gogia to be a good candidate to a PhD position encompassing 'Smart and Urban Mobility Regulation'.

If I can be of further assistance, do not hesitate to contact me at the address above or by email.

Sincerely,

14 February 2021

Jörgen Hettne

Professor of Business Law

Email: jorgen.hettne@har.lu.se